

Sustainable Energy Southern Africa Forum of the Africa-EU Energy Partnership

31st of January to 2nd of February, 2017

InterContinental Hotel, Lusaka, Zambia

The event provides an opportunity to discuss progress on Zambia's SE4All Action Agenda and Investment Prospectus, to identify specific opportunities for strengthening multi-stakeholder partnerships to achieve the three goals of SE4All and to learn more about concrete markets and business opportunities for renewables in the Southern African region. Furthermore, a field visit to an off-grid project site will be offered.

Day 1 (31 January) - Market Information Day - *Business Opportunities for Decentralised Renewables in Southern Africa*

Day 2 (1 February) - Multi-stakeholder Forum on Sustainable Energy in Zambia - *Joining forces for Sustainable Energy*

Day 3 (2 February) - Off-grid site visits for participants

For further event information, please see below.

Day 1

Business Opportunities for Decentralised Renewables in Southern Africa

31 January 2017



In conjunction with the Multi-Stakeholder Forum on Sustainable Energy, the [Alliance for Rural Electrification](#) (ARE) with the support of the [Africa-EU Renewable Energy Cooperation Programme](#) (RECP) will organise a workshop on "Business opportunities for decentralised renewables in Southern Africa".

This event targets investors/financiers, project developers, government agencies and large electricity off-takers from or focusing on Southern Africa. The aim is to inform about and develop business opportunities for decentralised renewables in the region.

The event will feature:

Presentations on key markets and services provided.

Pitching session for financial instruments and projects.

Energy Access Café: business networking in small groups.



	Preliminary Agenda
08.30 - 09.30	Registration and Coffee
09.30 - 09.50	Welcome address Adam Grodzicki, Head of Section, Infrastructure, Delegation of the European Union to Zambia and COMESA (tbc.)
09.50 - 10.10	Zambian decentralised renewable energy market & opportunities Geoffrey Musonda, CEO, Rural Electrification Authority of Zambia
10.10 - 10.30	RECP services and activities for investors/financiers and project developers Ina De Visser, Project Manager, Africa-EU Renewable Energy Cooperation Programme (RECP)
10.30 - 10.50	How ARE can create value for your decentralised renewables business David Lecoque, Policy and Business Development Manager, ARE
10.50 - 11.30	Coffee Break
11.30 - 12.10	Decentralised Renewable Energy market & opportunities in Southern Africa Mohamedain Seif Elnasr, Energy Expert, COMESA (tbc.) Masego Mukokomani, Rural Electrification Coordinator, Botswana Power Corporation Joss Blamire, Senior Energy Policy Advisor, Government of Malawi (tbc.)
12.10 - 13.30	Lunch Break
13.30 - 15.00	10-min pitches from investors/financiers and project developers Dieter Poortman, ElectriFI Wim Jonker Klunne, Programme Director, EEP Representative, REEEP Karl Kolmsee, CEO, Smart Hydro Power Nicola Morganti, President, ACRA Clint Chama, Sales Manager, ABB Zambia Kelvin Kabwe, Managing Director / Solar Manager, Davis & Shirliff Paul Nkumbula, Kafita Cooperative Society Sidney Yankson, Ghana Capital Partners Kishan Vaghela, Senior Analyst - Investment Banking, Focus Capital
15.00 -15.30	Coffee Break
15.30 - 17.10	Energy Access Café: Roundtable discussions Accessing Finance – Zambia Finding business partners – Zambia Accessing Finance – Southern Africa Finding business partners – Southern Africa
17.10 - 17.20	Closing remarks by RECP Ina De Visser, Project Manager, Africa-EU Renewable Energy Cooperation Programme (RECP)
18.00 - 21.00	Reception

Day 2

Multi-stakeholder Forum on Sustainable Energy in Zambia

Joining forces for Sustainable Energy

1 February 2017



The **Energy Access Work Stream** of the [Africa-EU Energy Partnership](#) is delighted to announce a day-long Dialogue Event on Sustainable Energy and Energy Access to be hosted jointly by the Ministry of Energy of Zambia and the [Common Market for Eastern and Southern Africa](#) (COMESA).

The event provides an opportunity to discuss progress on Zambia's SE4All Action Agenda and Investment Prospectus, and to identify specific opportunities for strengthening multi-stakeholder partnerships to achieve the three goals of SE4All.

The event will focus on the Zambian national context, **but will bring in expertise and share experiences from across the Southern African region**. This will help to promote peer-to-peer learning, and information sharing on the most promising ideas and initiatives. From a business perspective, **participants will learn about business opportunities and the framework for renewable energy and rural electrification in Zambia**.

On **2nd February there will be a field visit** to see at first hand the challenges of rural off-grid energy provision, and some of the potentially viable solutions.



For programme and registration inquiries please contact:

energy.access@aep.forum.org

Preliminary Agenda			
08.30 - 09.00	Registration		
09.00 - 09.45	Welcome, opening remarks Dr. Cheluget, Secretary General, COMESA (TBC) AEEP EU Co-Chair Representative TBD Robert Ddamulira, WWF (TBC)		
	Introduction to the event and workshop objectives David Lecoque, Alliance for Rural Electrification on behalf of AEEP Energy Access Work Stream		
09.45 - 10.15	Keynote speech: The Zambian electrification strategy: context, potential and initiatives for off-grid renewables Oscar Kalumiana, Director, Ministry of Energy and Water Zambia		
10.15 - 11.00	Perspectives on energy issues from other sectors Representatives from Agriculture, Health, Water and Gender sectors TBC		
11.00 - 11.20	Coffee Break		
11.20 - 11.30	Process for parallel sessions, and dividing into groups		
	Parallel session		Parallel session
11.30 - 12.30	Energy Access: Electricity Presentation based on the outcomes of the SE4ALL working group	Energy Access: Cleaner/ modern cooking solutions Presentation based on the outcomes of the SE4ALL working group	
12.30 - 13.30	Lunch Break		
13.30 - 13.45	Process for parallel sessions, and dividing into groups		
	Parallel session	Parallel session	Parallel session
13.45 - 14.45	Renewable Energy Presentation based on the outcomes of the SE4ALL working group	Energy Efficiency Presentation based on the outcomes of the SE4ALL working group	Policy and Regulatory Framework, and Financing Mechanisms Presentation based on the outcomes of the SE4ALL working group
14.45 - 15.15	Report-back from parallel sessions	Session rapporteurs	
15.15 - 15.30	Coffee Break		
15.30 - 16.15	Power Pitches and Panel Discussion on “Key donor programmes stimulating clean rural electrification” Klas Waldenstorm, Counsellor, SIDA (TBC) John Boos, Energy Advisor, USAID DFID Representative World Bank Representative		
16.15 - 16.45	Regional experiences Key regional initiatives on decentralised rural energy Mohammedain Seif Elnasr, Director of Energy, COMESA Joss Blamire Senior Energy Policy Advisor, Government of Malawi Daniel Schroth, SE4ALL Africa Hub (TBC)		

16.45 - 17.15	Way forward David Otieno, Head of AEEP Secretariat Harriet Zulu, SE4ALL Country Focal Point
17.15 - 17.30	Conclusion and Closing remarks
18.00 - 20.00	Reception

Day 3

Site visits to renewable energy installations

2 February 2017: 8:00-14:00 (timing tbc) lunch included

The day will provide an opportunity for delegates to learn about a variety of off-grid energy installations in rural areas, but within a reasonably close distance from Lusaka.

We are currently planning to include a solar-powered maize milling operation, a visit to a school with toilets that are connected to a biogas plant which provides clean cooking fuel for the kitchens, and also (tbc) some households who have installed solar home systems. The maize mill is one of the planned 2,000 mills by the Zambia Cooperative Federation (ZCF) meant to bring down the cost of maize meal, the Zambia Staple food especially for rural and peri-urban populations.

More details will be provided on Day 1 and 2 to confirm exact logistics, and participants will be asked to re-confirm their participation in the site visit to the conference organisers once they have arrived in Zambia.

Logistical notes

These notes are provided to ensure that you have a smooth and enjoyable visit to Zambia. May we welcome all of you in advance to Lusaka.

1. **Climate:** Lusaka is right in the middle of the rainy season now and this will remain so all the way to the end of March. Therefore remember to bring an umbrella or buy one locally in Lusaka, you will need it especially during the field visit on 2nd February 2017. Day temperatures range between 25-32 degrees centigrade while night temperatures range between 15 and 20 degrees centigrade depending on whether it has rained or not.
2. **Bureaux de Change:** There are a number of Bureaux de change facilities which are open till about 18:00hrs every day, especially in shopping malls, if you need to change currencies at a better rate than the hotel rate. The Zambia currency is Kwacha. The exchange rate fluctuates around K10 to a US\$.
3. **Security:** Lusaka is generally a safe city with no unusual events, but like everywhere else, it's always good to take precautions when venturing out especially at night. Most places are very safe even during night time, but the outskirts of the city in the night especially being alone with total strangers, is not advised. Shanty townships in the outskirts of the city at night especially unaccompanied by somebody you know are not good advice. It's not overly worrisome, but we just want to have an incident free event.
4. **Arrivals:** For those coming for both the Market Information Day (31st January) and the Multi-stakeholder Forum (1st February), ensure you arrive in Lusaka by the evening of 30th January 2017 at the latest. For those coming only for the Multi-Stakeholder Forum (1st February), please ensure you arrive by the evening of Tuesday 31st January 2017.

If you are booked into the Sustainable Energy Southern Africa Forum venue, the Intercontinental Hotel, Lusaka, there will be a shuttle to the Hotel from the KKIA. Hotel Intercontinental offer free shuttle service to their guests both to and from the hotel. You are responsible for your own hotel booking and for requesting the transfer from the airport.

5. **Hotel bookings:** If you prefer a different hotel, there are a number of other hotels and lodges at a range of prices near the Intercontinental. Intercontinental hotel is within the Central Business District of Lusaka, some 20 Km from the KKIA. Guests to the Dialogue event have been offered a special discount rate by the Intercontinental hotel down from the regular \$296 per night to **\$135 per night**. Most other hotels in this category won't come down to that level unless with special arrangements. To access this rate, **please tell the hotel you are part of the events organized by ARE – Alliance for Rural Electrification**.

Other hotel options: The Taj Pamodzi Hotel and Southern Sun Hotels without special arrangements will both be above the \$ 135 per night per guest, but they are available. There are also Protea hotels within the range of \$150 or slightly lower. In the budget category, there is the Ndeke Hotel at \$110 and Belvedere Lodge and Log Acres Lodge at about \$60 per night. There are many other options, but we are focusing on those within the vicinity of the Dialogue event Venue. All these hotels have online booking facilities, if you encounter any problem and need local intervention, please contact Chanda Mongo on cmmongob@hotmail.com or +260-965-845726

6. **Meals:** During the event, the organizers are providing lunch, snacks and a light evening buffet on 31st and 1st February. You will be responsible for other meals.

7. **Wifi:** Will be available at the Intercontinental Hotel conference venue.
8. **Dress-code:** Business attire.
9. **Electric plugs:** In Zambia, most sockets are three pin British type , 13 Amps, so please remember to bring the relevant adaptors if you have different configurations.
10. **Yellow fever vaccination Certificate:** If you have recently been to a Yellow fever prone region, you may be required to present a Yellow fever vaccination certificate on entry at the KKIA. Not always strictly enforced, but just to be on the safe side, better to carry it with you if you have it.
11. **Health Facilities:** If you will need health care while in Lusaka, there is a range of private and public health care providers within the vicinity of the conference venue.
12. **Visas:** Citizens from most countries in East and Southern Africa do not need to apply for visas in advance. Please check with your Airline, they will advise if you do. Most visas are issued on entry at \$50 for those who need them. Therefore just check with your airline, you may not need to apply online in advance. If you are coming from West Africa, India, China etc yes you will need to apply in advance. If you need to apply for a visa please use the information below: Zambia Immigration Department. www.zambiaimmigration.gov.zm Email: pro@zambiaimmigration.gov.zm
13. If you need a visa, you are advised to apply as soon as possible with a minimum of 2 weeks before you travel, as the immigration Department need 5 working days to process your application. The earlier you apply the better.

Wishing you a safe trip!

Chanda Mongo, Logistics Consultant

For more information on the event [click here](#)