

Registration and Company Profile

Hereby, I would like to register for the **RECP Trade Mission to Nigeria** from April 2nd to April 6th, 2017 in Lagos.

| | | | |
|--|--|--|--|
| Company, Institution | | | |
| Name | | | |
| Country | | | |
| Postal address | | | |
| Website | | | |
| Participant(s) | | | |
| Phone/Mobile | | | |
| E-mail | | | |
| No. of employees | 2013: | 2014: | 2015: |
| Turnover | 2013: | 2014: | 2015: |
| Business Area relevant for trade mission: | | | |
| <input type="checkbox"/> System operator | <input type="checkbox"/> Services | <input type="checkbox"/> Installer | <input type="checkbox"/> Parts and Components |
| <input type="checkbox"/> Education/ Training | <input type="checkbox"/> Financing | <input type="checkbox"/> Planning/ Architect | <input type="checkbox"/> Others: |
| <input type="checkbox"/> Consulting | <input type="checkbox"/> R&D | <input type="checkbox"/> Project development | |
| <input type="checkbox"/> Contracting | <input type="checkbox"/> Manufacturer | <input type="checkbox"/> Sales | |
| Technology relevant for trade mission: | | | |
| <input type="checkbox"/> Photovoltaics | <input type="checkbox"/> Biomass | <input type="checkbox"/> Wind Offshore | <input type="checkbox"/> Small Hydro |
| <input type="checkbox"/> Solarthermal | <input type="checkbox"/> Biogas | <input type="checkbox"/> Small Wind | <input type="checkbox"/> Tidal Power |
| <input type="checkbox"/> Solar Cooling | <input type="checkbox"/> Biofuels | <input type="checkbox"/> Geothermal | <input type="checkbox"/> Seawater desalination |
| <input type="checkbox"/> CSP | <input type="checkbox"/> Wind Onshore | <input type="checkbox"/> Heat Pumps | <input type="checkbox"/> Others: |
| <input type="checkbox"/> Pico PV | <input type="checkbox"/> PV Appliances | | |
| Please specify the products or services you would like to bring to the target country: | | | |

| | | | | |
|--------------------------------------|------------------------------|-----------------------------|------|------|
| Are you already active in Nigeria? | <input type="checkbox"/> Yes | <input type="checkbox"/> No | | |
| Export- or project volume in Nigeria | 2012 | 2013 | 2014 | 2015 |
| | € | € | € | € |



What are the main difficulties and barriers for developing projects, selling your products or services in the target country?

| | |
|--|---|
| <input type="checkbox"/> Grid access | <input type="checkbox"/> Regulatory framework |
| <input type="checkbox"/> Local expertise | <input type="checkbox"/> Local partner |
| <input type="checkbox"/> Language problems | <input type="checkbox"/> Local government |
| <input type="checkbox"/> Access to financing | <input type="checkbox"/> Lack of Information |

Others: please specify

Where do you see the largest potential for your company in the target market?

Who would you like to meet with or which contact could help you to further develop your business in the target market? (i.e. potential business partners, financiers, governmental representatives)

Do you already have contacts that should be invited to the seminar during the mission?

What kind of cooperation are you looking for?

| | |
|--|---|
| <input type="checkbox"/> Joint Venture | <input type="checkbox"/> Distribution |
| <input type="checkbox"/> Government | <input type="checkbox"/> Project development |
| <input type="checkbox"/> Contracting | <input type="checkbox"/> Supplier |
| <input type="checkbox"/> Production | <input type="checkbox"/> Local Representation |
| <input type="checkbox"/> Planning | <input type="checkbox"/> Financing |

Other, please specify:

Any additional comments:

- All personal travel cost have to be covered by the participating institution. Every participant is responsible for individual travel and visa arrangements.
- Participation is only possible with consent of the organisers and availability
- The participating company ensures:
 - a) participation at all local briefings and site visits
 - b) participation in the evaluation of the trade mission.
- The company may revoke the participation up to six weeks before the trade mission.
- The trade mission will take place if a minimum of 5 European and/or African companies take part. Enrolled companies will be informed as soon as possible.

Registration:

- Herewith, I am registering for the trade mission to Nigeria. I understand that I have to cover my own expenses of visa, air ticket, accommodation, etc.**
- Please keep me informed about other activities of the Africa-EU Renewable Energy Cooperation Programme (RECP)**

Place and Date

Signature and company stamp

Please return this registration to:

Mr. Paul Rydzek

eclareon GmbH, Berlin, Germany

E-Mail: recptrademission@eclareon.com