

Registration for Trade Mission Participants from Nigeria and other African Countries:

Hereby, I would like to register for the RECP Trade Mission to Nigeria on 2 - 6 April, 2017 in Lagos, Nigeria.

Company, Institution Name			
Country			
Website			
Participant(s) Name(s)			
Mobile			
E-mail			
Business/company details	2013	2014	2015
No. of employees			
Turnover (€)	€	€	€
Renewable energy share of total business turnover (%)	%	%	%
What business area(s) is your company <u>active</u> in?			
<input type="checkbox"/> Sales	<input type="checkbox"/> Planning/ Design	<input type="checkbox"/> System operating	<input type="checkbox"/> Turnkey solutions
<input type="checkbox"/> Parts and Components	<input type="checkbox"/> Project development	<input type="checkbox"/> Installing	<input type="checkbox"/> Consulting
<input type="checkbox"/> Services	<input type="checkbox"/> Manufacturing	<input type="checkbox"/> Education/Training	<input type="checkbox"/> Others:
<input type="checkbox"/> Contracting	<input type="checkbox"/> Financing	<input type="checkbox"/> R&D	
What are the technologies your company is most <u>active</u> in?			
<input type="checkbox"/> Mini/small hydro power	<input type="checkbox"/> Biomass	Others:	
<input type="checkbox"/> Solar kits	<input type="checkbox"/> Biogas		
<input type="checkbox"/> Solar home systems	<input type="checkbox"/> Biofuels		
<input type="checkbox"/> Solar micro/mini grids	<input type="checkbox"/> PV Appliances (Direct current appliances for productive use). Please specify		
<input type="checkbox"/> Hybrid micro/mini grids. Please specify	<input type="checkbox"/> Captive power generation for own use. Please specify		
<input type="checkbox"/> Solar thermal			
<input type="checkbox"/> Payment/Metering (Pay as you go systems)			

What stage is your business at?

- Early stage (i.e., site identification, feasibility study, technical design)
- Late stage (i.e., license secured, looking to procure equipment)
- Implementation (i.e., in operation, looking to expand/upgrade)

If applicable, what is the size of your project?

- | | |
|------------------------------------------|------------------------------------------|
| <input type="checkbox"/> Less than 10 kW | <input type="checkbox"/> 500 kW – 1 MW |
| <input type="checkbox"/> 10 kW – 100 kW | <input type="checkbox"/> 1 – 10 MW |
| <input type="checkbox"/> 100 kW – 500 kW | <input type="checkbox"/> More than 10 MW |

What kind of cooperation/support are you looking for?

- | | |
|----------------------------------------------------------|-----------------------------------------------------------------------------------|
| <input type="checkbox"/> Joint venture | <input type="checkbox"/> Financing |
| <input type="checkbox"/> Identifying technology supplier | <input type="checkbox"/> After sale service and O&M |
| <input type="checkbox"/> Planning / Project development | <input type="checkbox"/> Turnkey solutions |
| <input type="checkbox"/> Production | <input type="checkbox"/> Solar power solutions for my own electricity consumption |
| <input type="checkbox"/> Distribution | <input type="checkbox"/> Government policy support |
| <input type="checkbox"/> Contracting / sub-contracting | <input type="checkbox"/> Others, please specify: |

What do you consider the main barriers for developing projects, selling your products or services in Nigeria?

- | | |
|-----------------------------------------------------------|--------------------------------------------------|
| <input type="checkbox"/> Lack of incentives | <input type="checkbox"/> Standards |
| <input type="checkbox"/> Lack of appropriate technologies | <input type="checkbox"/> Cost reflective tariffs |
| <input type="checkbox"/> Access to financing | <input type="checkbox"/> International partner |
| <input type="checkbox"/> Licensing/permits | <input type="checkbox"/> Local partner |
| <input type="checkbox"/> Taxes | |

Others: please specify

Where do you see the largest potential for renewable energy deployment in Nigeria?

Any additional comments:



- All personal travel cost, if any, have to be covered by the participating institution/individual.
- The trade mission will take place if a minimum of 5 European and/or African companies take part. Enrolled companies will be informed as soon as possible.

Registration:

- Herewith, I am registering for the trade mission to Nigeria. I understand that I have to cover my own expenses, if any.**
- Please keep me informed about other activities of the Africa-EU Renewable Energy Cooperation Programme (RECP)**

Place and Date

Signature and company stamp

Please return this form to:

Mr. Paul Rydzek

eclareon GmbH, Berlin, Germany

E-Mail: recptrademission@eclareon.com