

## Africa-EU Renewable Energy Cooperation Programme

Creating opportunities for renewable energy



# Trade Mission

## Trade Mission: Unlocking Business Opportunities for Solar Energy and Small Hydro Power in Rwanda

6 - 7 March, 2017 | Kigali Marriott

In partnership with Rwandan stakeholders, The Africa-EU Renewable Energy Cooperation Programme (RECP) invites Rwandan and other African solar photovoltaic (PV) and small hydro power businesses, in addition to large energy consumers interested in renewable energy solutions, to participate in a trade mission bringing leading industry representatives from Europe to Rwanda from 6 - 7 March, 2017.

### Who Should Attend?

#### Rwandan and other African companies/businesses:

- » With proven track record in **solar** industry
- » With proven track record in **small hydro** power industry
- » **Commercial and industrial businesses** interested in renewable energy solutions:
  - > Commercial real estate
  - > Agro-processing
  - > Telecoms
  - > Hotel and tourism

### About the Trade Mission

The trade mission leverages on RECP's network of European solar PV and small hydro power industry to provide opportunities for Rwandan and African private businesses, project developers and product or service providers to connect with their counterparts from Europe, at the heart of the Rwandan Capital.

Match-making sessions will enable participants to identify new business opportunities, exchange know-how, and find partners for joint business development. To catalyse the discussion, RECP will invite Rwandan and international financiers, including commercial and development banks, investment funds and other facilities to maximise the impact of the trade mission.

The trade mission will cater for up to 20 companies from Rwanda, five companies from other African countries, and up to 15 European companies from the solar energy and small hydro power sector.



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### Benefits for Participants

- » Forge strong connections with potential business partners through extensive networking sessions and business match-making
- » Identify technology solutions from leading European providers
- » Engage with financiers and investors interested in the Rwandan solar and hydro power market
- » Exchange know-how with counterparts from Europe

### Market Overview

With a national grid access rate of about 27% in the Republic of Rwanda, and a national target of expanding access to electricity to 70% of the population by 2018, the Republic of Rwanda presents considerable investment opportunities in the off grid market. In particular, **solar PV** and **small hydro power** are attractive options to provide electricity access to over 250,000 households and over 170 social infrastructure projects (health clinics, schools, etc.).

### Cost of Participation

**Participation is free of charge but registration is required. Travel expenses are not covered by RECP.**

### Programme: 6 - 7 March, 2017

Monday, 6 <sup>th</sup> March	
Morning	Welcome briefing and company presentations
Afternoon	Expert presentations & panel discussions B2B session (part 1)
Tuesday, 7 <sup>th</sup> March	
Morning	Expert presentations & panel discussions B2B session (part 2)
Afternoon	Networking seminar

For the registration form and further information please visit: [www.africa-eu-renewables.org/events](http://www.africa-eu-renewables.org/events)

**or contact:**

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### Our Partners in Rwanda

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