



## RECP Trade Mission: Unlocking Business Opportunities for Solar Energy and Small Hydro Power in Rwanda

6 – 7 March 2017 | Marriott Kigali

Monday, 06.03.2017, Marriott Kigali, Seminar Room	
09:30	Registration of European companies
10:00 – 10:10	Opening remarks: Africa-EU Renewable Energy Cooperation Programme (RECP)
10:10 – 10:30	<p>Welcoming address</p> <ul style="list-style-type: none"> <li>- <b>Mr. Mark Nkurunziza</b>, CFO, Rwanda Development Board</li> <li>- <b>Mr. Stephen Ruzibiza</b>, CEO, Private Sector Federation</li> <li>- <b>Mr. Michael Ryan</b>, Ambassador and Head of EU Delegation to Rwanda</li> </ul>
10:30 – 12:00	<p>Session I: Panel Discussion: Rwanda's Policy and Regulatory Framework for Investment in Solar PV and Small Hydro Power Off-grid</p> <ul style="list-style-type: none"> <li>- <b>Moderator: Mr. Olivier Ngororabanga</b>, Industrial Development Analyst &amp; RECP Focal person at Rwanda Development Board</li> <li>- <b>Setting the scene presentation: "Rwanda is Open for Business" / Mrs. Winifred K. Ngangure</b>, Head of Investment Promotion Department/Rwanda Development Board</li> <li>- <b>Panellists:</b> <ul style="list-style-type: none"> <li>o <b>Ms. Alice Rwema</b>, Transactions Advisor, Ministry of Infrastructure (MININFRA): "PPP Law, off-grid solar and hydro market plans and priorities"</li> <li>o <b>Mr. Morris Kayitare</b>, Director of Primary and Social Energies Development, Electricity Development Corporation limited (EDCL): "The Implementation of Rural Electrification Strategy"</li> <li>o <b>Mr. Yves Nshuti</b>, Director of Energy Planning at Electricity Development Corporation Limited (EDCL)</li> <li>o <b>Mr. Alexis Mutware</b>, Director of Electricity and Renewable Energy, Rwanda Utilities Regulatory Authority (RURA): "Regulatory Framework for Off-grid and Mini-Grid Systems"</li> </ul> </li> </ul>
12:00 – 13:30	<p>Lunch</p> <p>Registration of Rwandan companies</p>
13:30 – 14:30	<p>Opening remarks: <b>Dr. Ivan Twagirashema</b>, Chairman, EPD</p> <p>All companies introductions. <b>Moderator: Mr. Sanday Kabarebe</b>, Project Manager, Energy Private Developers (EPD)</p>
14:30 – 15:00	Coffee break

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**Trade Mission**

<p><b>15:00 – 15:30</b></p>	<p><b>Session II: An introduction to Rwanda solar PV private sector (off grid/mini grid): Current status, experiences, commercial business models for scale up and potential for international partnerships</b></p> <ul style="list-style-type: none"> <li>- <b>Moderator:</b> Mr. Sam Dargan, Great Lakes Energy</li> <li>- <b>Speakers:</b> <ul style="list-style-type: none"> <li>o Mr. Eric Kaliningufu, 3E-Power</li> <li>o Ms. Joane Kayibanda, Bboxx Rwanda</li> <li>o Mr. Lukas Lukoschek, MeshPower Ltd</li> </ul> </li> </ul>
<p><b>15:30 – 16:00</b></p>	<p><b>Session III: An introduction to Rwanda small/mini hydro power private sector: Current status, experiences, commercial business models and potential for international partnerships</b></p> <ul style="list-style-type: none"> <li>- <b>Moderator:</b> Mr. Dan Klinck, from Afritech Energy and the Secretary of Energy Private Developers (EPD)</li> <li>- <b>Speakers:</b> <ul style="list-style-type: none"> <li>o Mr. Bibelots Kandel, the Programme Manager for Energy4Impact</li> <li>o Mr. Jotham Majyalibu, the Rwanda Mountain Tea</li> <li>o Mr. Ntare Karitanyi, Managing Director, Hobuka</li> </ul> </li> </ul>
<p><b>16:00 – 16:30</b></p>	<p><b>Coffee break</b></p>
<p><b>16:30 – 17:30</b></p>	<p><b>B2B</b></p>

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Tuesday, 07.03.2017, Marriott Kigali, Kilimanjaro Ballroom	
08:30	Registration
09:00 – 09:30	Welcome and introduction of programme
09:30 – 11:00	European companies presentations
11:00 – 11:30	Coffee break
11:30 – 13:00	<p><b>Session IV: Financing opportunities for solar PV and small hydro power (off grid/mini grid) private sector in Rwanda</b></p> <ul style="list-style-type: none"> <li>- <b>Moderator:</b> Mr. Ntare Karitanyi, Managing Director, Hobuka Ltd</li> <li>- <b>Setting the scene presentation:</b> “Renewable Energy Financing in Rwanda” / <b>Mr. Ntare Bright</b>, Project Manager, Rwanda Environment and Climate Change Fund (FONERWA)</li> <li>- <b>Panellists:</b> <ul style="list-style-type: none"> <li>o <b>Mr. Dan Klinck</b>, Local representative for DI Frontier / Equity and debt funding for small hydropower projects</li> <li>o <b>Mr. Dennis Rugamba</b>, Investment Officer, Development Bank of Rwanda (BRD) / Financing off-grid Access to electricity</li> <li>o <b>Mr. Razvan Sandru</b>, Adviser, Energizing Development Programme (EnDev) / Result-based funding for off-grid/mini-grid projects</li> </ul> </li> </ul>
13:00 – 14:30	Lunch
14:30 – 15:30	<p><b>Session V: Rwanda renewable energy projects success stories:</b></p> <ul style="list-style-type: none"> <li>- <b>Moderator:</b> <b>Mr. Sanday Kabarebe</b>, Project Manager, Energy Private Developers (EPD)</li> <li>- <b>Panellists:</b> <ul style="list-style-type: none"> <li>o <b>Mr. Cohen Gahire</b>, Ignite Power</li> <li>o <b>Mr. Dario Simbizi</b>, Project Manager, Mobisol Rwanda</li> <li>o <b>Mr. Gregory Tayi</b>, Executive Director, Repro Ltd, one of the oldest micro hydropower IPP company in Rwanda (7 years in operation)</li> <li>o <b>Mr. Justus Mucyo</b>, Head of Retail, Bboxx Rwanda</li> </ul> </li> </ul>
15:30- 16:00	Coffee break
16:00 – 17:00	B2B
17:00 – 20:00	Networking Cocktail and Dinner

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**Trade Mission**

Wednesday, 08.03.2017, Kigali and around

**07:45 Departure from the hotel**

<b>9:00</b>	Arrive at Kavumu hydro power plant in Bicumbi District
<b>11:00</b>	Transfer to the Agahozo Shalom Village and solar plant
<b>12:30 – 14:00</b>	Lunch at the village // village tour
<b>14:00 – 15:00</b>	Visit the 8.5 MW solar PV plant
<b>15:00</b>	Transfer to the Kigali Genocide Memorial
<b>15:00 – 17:00</b>	Visit the Memorial and the solar PV rooftop installations
<b>17:00</b>	Transfer back to hotel
<b>Evening</b>	At own disposal

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