



RECP Trade Mission: Unlocking Business Opportunities for Solar Energy and Small Hydro Power in Uganda

1–4 March, 2017 | Sheraton Kampala

Wednesday, 01.03.2017, Sheraton Kampala, Ballroom A	
09:00 – 9:50	Morning coffee, registration and briefing
9:50 – 10:00	Opening remarks: Africa-EU Renewable Energy Cooperation Programme (RECP)
10.00 – 10:20	Welcoming remarks: <ul style="list-style-type: none"> - Mr. James Baanabe Isingoma, Director, Energy Resource Directorate, Ministry of Energy and Mineral Development (MEMD) - Mr. Kristian Schmidt, Ambassador and Head of EU Delegation to Uganda
10:20 – 11:00	Introduction of all companies
11:00 – 11:20	Coffee break
11:20 – 12:00	Session I: An introduction to Uganda solar PV private sector: Current status, experiences and potential for international partnerships <ul style="list-style-type: none"> - Setting the scene presentation and Moderator: Mr. Abdeel M. Kyezira, Chairperson, Uganda National Renewable Energy and Energy Efficiency Alliance (UNREEEA) - Panellists: Selected members of USEA
12:00 – 12:40	Session II: An introduction to Uganda small hydro power private sector: Current status, experiences and potential for international partnerships <ul style="list-style-type: none"> - Setting the scene presentation: Mr. Benard Sembatya, Chairperson, Hydro Power Association of Uganda Ltd. (HPAUL) - Moderator: Mr. Dan Marlone Nabutsabi, Treasurer, HPAUL - Panellists: Selected members of HPAUL

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Wednesday, 01.03.2017 Sheraton Kampala (Cont'd.) // Ballroom A	
12:40 – 14:00	Lunch
14:00- 15:00	<p>Panel discussion III: The emerging opportunities for private sector investment in Uganda off grid solar PV and small hydro power market</p> <ul style="list-style-type: none"> - Moderator: Ilham Talab, RECP - Panellists: <ul style="list-style-type: none"> o Ministry of Energy and Mineral Development o Electricity Regulatory Authority: Mr. Ivan Kitembo, Principal Projects Engineer, Development o Rural Electrification Agency: Mr. Benon Bena, Manager, Off-Grid Renewable Energy Development o Rural Electrification Agency: Mr. Richard Muhangi, GIS Specialist o Uganda Electricity Generation Company Limited (UEGCL): Mr. Mukulu Musa, Senior Electrical Engineer o German Agency for International Development Cooperation (GIZ): Mr. Ashley Wearne, Policy Advisor (mini grids) o UK Department for International Development (DFID): Mr. Robert Towers, Climate and Energy Advisor o Nakawa Training Institute: Ms. Cornelia Zupp, Technical Advisor
15:00 – 15:15	Coffee break
15:15 – 16:45	<p>Session IV: An Integrated approach to small, medium and large solar PV applications using high quality technology for optimum long term performance</p> <ul style="list-style-type: none"> - Contributions by Solar PV European companies
16:45	B2B
Evening at free disposal	

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Thursday, 02.03.2017 Sheraton Kampala // B2B meetings in Rwenzori Room	
08:30 Start of registration	
09:00 – 09:10	Welcome and introduction of programme
09:10 – 11:10	European companies presentations
11:10 – 11:30	Coffee Break
11:30 – 13:00	<p>Session V: Financing opportunities to capture the high-growth solar PV and small hydro off-grid market in Uganda</p> <ul style="list-style-type: none"> - Moderator: Uganda Energy Credit Capitalization Company - Panellists: <ul style="list-style-type: none"> o Ugandan and African Financing Institutions: <ul style="list-style-type: none"> ▪ Uganda Energy Credit Capitalization Company (UECCC): Mr. Roy Baguma, Director, Transaction Execution // Presentation: UECCC's experience in managing revolving funds for renewable energy ▪ Commercial Bank of Africa: Mr. Don Twine, Head of Business Development ▪ Stanbic Bank Uganda: Mr. Wayne Cook, Head of Business Banking o Development Partners, DFIs and Bilateral Development Banks: <ul style="list-style-type: none"> ▪ EU Delegation: Mr. Cedric Merel, Head of Section Economic Growth ▪ German Development Bank (KfW): Ms. Kathrin Kaestle, senior project manager energy ▪ French Development Agency (AFD): Mr. Martin Jandet, Energy Projects Officer ▪ United Nations Capital Development Fund (UNCDF): Ms. Hee Sung Kim, Programme and Knowledge Management Analyst, CleanStart Programme o Financing Initiatives and Business Development Providers: <ul style="list-style-type: none"> ▪ ElectriFI (The European Electrification Financing Initiative): Mr. Arjan Visser, Investment Manager // Presentation: Bridging the gap between grant funding and commercial financing ▪ Open Capital Advisors: Mr. Andrew Locke, Project Leader // Presentation: Understanding early stage investment o Companies <ul style="list-style-type: none"> ▪ Village Power: Ms. Lilian Babona, Country Director // Presentation: Solar PAYGO market database & loan portfolio sharing platform
13:00 – 14:00	Lunch



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Thursday, 02.03.2017 Sheraton Kampala (Cont'd.) // B2B meetings in Rwenzori Room	
14:00 – 15:00	B2B
15:00 – 16:00	Guest speakers: <ul style="list-style-type: none"> - Kisiizi hydro power mini grid (dated 1984 and currently serving over 2,500 people): Mr. Kwkiriza Herbert, General Manager, Kisiizi Hospital Power Limited - Kitobo Island mini grid: Mr. Riccardo Ridolfi, Absolute Energy Africa // Mr. Andrew Ssentongo, GRS Commodities Ltd
16:00 – 16:30	Closing remarks
17:00 – 20:30	Networking cocktail and dinner

Friday, 03 March 2017 Kampala and around	
Individual business meetings	

Saturday, 04 March 2017 Kampala, Lake Victoria, Kitobo Island	
08:30 Departure from the hotel	
Full day	08:30 Departure from Sheraton Kampala 10:00 Departure Entebbe to Kitobo 11:00 Arrival at Kitobo Island and introduction to community leaders 11:30 Site visit 14:00 Departure back to Entebbe 16:00 Arrival back at Sheraton Kampala
Evening	At own disposal

Sunday, 05 March 2017 Transfer to Kigali	
All day	Transfer to airport and flight to Kigali