

**Africa-EU Renewable Energy  
Cooperation Programme**  
Creating opportunities for renewable energy



**Trade Mission**

**RECP Trade Mission: Unlocking Business Opportunities for  
Solar Energy and Small Hydro Power in Uganda**

1–4 March, 2017 | Sheraton Kampala

**Company Profiles**

**Absolute Energy Capital (Italy)**

<http://www.ae-capital.com/>

Absolute Energy is an independent investment platform focused on renewable energy. With an aggregate team track record of over 3,000 MW of renewable energy development and investment in Europe, as well as strong access to capital, Absolute Energy aims to implement its tripartite strategy in emerging markets, with a focus on Africa, for: large scale grid-connected projects, energy efficiency and captive use and rural electrification. In partnership with the Shell Foundation, Absolute Energy is developing its rural multi-utility, starting from the delivery of productive energy to communities beyond the reach of the national grid.



**Anoma Group PVT CO.LTD (Uganda)**

<https://anomafrica.wordpress.com>

Technology	Mini/small hydro power, solar kits, solar home systems, solar micro/mini grids, hydro micro/mini grids, solar thermal
Business Area	Contracting, planning, project development, education, R&D, consulting
Looking for	Joint venture, planning/project development, contracting, access to finance, turnkey solutions, policy support

**Anuel Energy Uganda (Uganda)**

[www.anuelenergy.com](http://www.anuelenergy.com)

Anuel Energy Uganda is a privately held renewable energy company with a focus on solar. The goal of Anuel Energy is to impact 1million Ugandans by 2020. The company aims to become the No.1 partner of choice for off-grid installations in the Household | Commercial | Institutional Solar segments in Uganda and East Africa.



Technology	Solar kits, solar home systems, hybrid micro/mini grids, payment/metering
Business Area	Sales, parts and components, contracting, planning, project development, finance, installing, education
Looking for	Joint venture, identifying technology supplier, contracting/ subcontracting, access to finance, turnkey solutions

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### Company Profiles (Cont'd.)

#### AOT Consulting Ltd (Uganda)

[www.aotconsulting.co.ug](http://www.aotconsulting.co.ug)

Technology	Renewable energy
Business Area	Consulting
Looking for	Joint venture, identifying technology supplier, turnkey solutions

#### Aptech Africa LTD (Uganda)

[www.aptechafrika.com](http://www.aptechafrika.com)

Aptech Africa Ltd. is a solar energy and water pump specialist. It was founded in 2006 as a solar distribution and installation company for some of the most reputable brands from Europe and the US, and now has offices located in Rwanda, Sierra Leone, South Sudan and Uganda. Aptech has completed some of the largest solar-powered water pump projects in the region to date.



**AptechAfrica**

Technology	PV, solar micro/mini grids, solar thermal, PV appliances
Business Area	Sales, parts and components, services, contracting, planning, project development, system operating, installing, education, consulting
Looking for	Joint venture, contracting, access to finance, policy support

#### Areva Solar Oy (Finland)

[www.arevasolar.fi](http://www.arevasolar.fi)

Areva Solar Oy is a manufacturer of solar photovoltaic panels in the “former Nokia city” Salo, Finland. They offer feasibility studies, turnkey solar power plants, related equipment and modular panel factories. Their second-generation factory is estimated to start in March 2017 with related ISO and TÜV certificates both for the factory and the machines. The local content in the panels is high and they can advise their customers how to localize production as much as possible.



Technology	PV
Business Area	Manufacturer, sales, parts and components
Looking for	EBRD, AfDB, EIB, access to finance

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### Company Profiles (Cont'd.)

#### Bakulu Power LTD (Uganda)

[www.bakulupower.com](http://www.bakulupower.com)

Bakulu Power Limited is a Ugandan renewable energy service company dedicated to improving energy efficiency and electrification of rural communities in Sub-Saharan Africa. Our mission is to provide modern, affordable, reliable energy products and services that will contribute to environmental protection, sustainable economic and social development in communities.



Technology	PV, solar micro/mini grids, hydro micro/mini grids
Business Area	Project development, system operating
Looking for	Technology supplier, joint venture, access to finance

#### Biogreen Developments Uganda Ltd (Uganda)

*website to be confirmed*

Biogreen Developments Uganda Ltd is an initiative of local Ugandan Entrepreneurs targeted at reducing human suffering through reduction of domestic pollution in the kitchen and inside the house. The initiatives and investments of the company will target making business through provision of sustainable renewable energy solutions to rural and urban based communities. Key focus is on solar parks and products, ethanol and ethanol stoves and biogas solutions. They looking for partners to work with in this effort.



Technology	Solar kits, solar home systems
Business Area	Sales, project development
Looking for	Joint venture, planning/project development, access to finance

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**Company Profiles (Cont'd.)**

**Enel Green Power (Italy)**

[www.enelgreenpower.com](http://www.enelgreenpower.com)

Enel Green Power is the Italian multinational company fully dedicated to the development and promotion of renewable energy with almost 35 GW of production coming from all sources and present in almost all countries.



Technology	PV (appliances), mini grids, solarthermal, biomass, wind on and offshore, small wind, geothermal, small hydro
Business Area	Education, consulting, contracting, finance, R&D, manufacturer, installer, planning, project development, sales, parts and components
Looking for	Government support, financing and business partners, local developers, rural development agencies

**Energia Globale GmbH (Germany)**

[www.energia-globale.com](http://www.energia-globale.com)

**Energia Globale Group** is active in planning, realizing and maintenance of complete energy solutions - dealing with direct technical know-how engineered in Germany. They are experienced in the field of energy, water and service supply. The company invented the Hybrid Tower as decentralized supply station, deals with PV-Thermal hybrid technologies for private households as well as for communities, providing German standard drinking water supply, powered by sun. Energia Globale offers renewable product solutions and holistic business models.



Technology	PV, solar-thermal
Business Area	Project development, sales
Looking for	Partnerships

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### Company Profiles (Cont'd.)

#### Energy Systems Limited (Uganda)

[www.energysystemsug.com](http://www.energysystemsug.com)

Technology	Mini/small hydro, solar kits, solar home systems, hybrid micro/mini grids, solar-thermal, payment/metering, PV appliances, institutional solar systems, community service system, solar water pumping systems
Business Area	Sales, parts and components, services, contracting, planning, project development, manufacturing, finance, system operating, installing, education, turnkey solution, awareness campaigns, local technical capacity building, end-user training, demonstration sites, consumer protection compliance with good quality standards and establishing a country-wide distribution network
Looking for	Joint venture, identifying technology supplier, planning/project development, production, distribution, contracting/ subcontracting, access to finance, after sale service and O&M, turnkey solutions, solar power solutions for their own electricity consumption, policy support

#### Enersol SPRL (Belgium)

[www.enersol.be](http://www.enersol.be)

ENERSOL offers services for various applications as off-grid electrification, solar pumping, solar heating (for domestic hot water or for some industrial applications), streets LED lighting, full solutions & solar generators containers, studies of specific solutions. To date (2016), ENERSOL has set up about 30MWp of photovoltaic installations in Belgium and abroad. Throughout its evolution, ENERSOL has integrated the values of sustainable development and the company wants to improve access to energy for many countries.



Technology	PV for mini grid and off grid projects, genset, wind turbines, batteries, solar-thermal, pico PV, PV appliances, small wind
Business Area	Project development, sales
Looking for	Local partners

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### Company Profiles (Cont'd.)

#### GRS Commodities Ltd. (Uganda)

[www.grscommodities.com](http://www.grscommodities.com)

GRS Commodities Ltd is a Ugandan based renewable energy social enterprise. The company was incepted in 2009 as a spin off from Wageningen University & Research Center in the Netherlands with the goal of developing access to renewable energy for off grid communities in rural Uganda.

GRS Commodities has pioneered renewable energy projects since 2009 ranging from commercial biogas production from Water Hyacinth on Lake Victoria, biomass gasification and solar PV mini grid systems in Uganda.



Technology	Hybrid micro/mini grids
Business Area	Contracting, project development, installing
Looking for	Joint venture, access to finance, turnkey solutions, solar power solutions for own electricity use

#### Gugler Water Turbines (Austria)

[www.gugler.com](http://www.gugler.com)

GUGLER Water Turbines is a globally active supplier of water turbines (Francis-Kaplan – Pelton) up to 20 MW per unit as well as all required electromechanical equipment (water to wire). They have over 90 years of experience in the hydro sector including operating their own hydropower plants and have executed more than 1000 projects worldwide, including in Africa.



Technology	Small hydro
Business Area	Consulting, contracting, finance, manufacturer, project development
Looking for	Local representation, local partner for Uganda

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**Company Profiles (Cont'd.)**

**Kisiizi Hospital Power (Uganda)**

[www.kisiizihospital.org.ug](http://www.kisiizihospital.org.ug)

Kisiizi Hospital Power Limited (Trading as Kisiizi Electricity) is owned by Kisiizi Hospital and Church of Uganda, North Kigezi Diocese. It is one of the first projects to be funded under Government of Uganda's Energy for Rural Transformation supported by the World Bank's Africa Rural and Renewable Energy Initiatives (AFRREI).



Technology	Mini/small hydro power
Business Area	Planning, project development, installing, education, turnkey solutions, consulting
Looking for	Finance, policy support

**Konserve Advisory Services Ltd (Uganda)**

[www.konserve.co.ug](http://www.konserve.co.ug)

Konserve Advisory Services Limited (KAS) formerly Konserve Consult Ltd is a limited liability company that was registered in 2002 and started business operations the following year.

KAS offers a range of energy related services and products focusing on: RE system integration with a focus toward efficient energy use and cost saving, offering standalone renewable energy based electricity solutions and 3. capacity building through training.



Technology	Solar home systems, solar micro/mini grid
Business Area	Planning, project development, installing, education, turnkey solutions, consulting
Looking for	Joint venture, planning, distribution, finance

**Marma Technical Services Ltd (Uganda)**

[www.marma.co.ug](http://www.marma.co.ug)



Technology	Solar home systems. solar micro/mini grid
Business Area	Contracting, turnkey solutions
Looking for	Joint venture, finance, access to finance

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### Company Profiles (Cont'd.)

#### Mr. Solar (Uganda)

*website to be confirmed*

MR. SOLAR is a B2B solar solution provider specialized in high-quality solar solutions for businesses, governments, NGO's, hospitals, health clinics, schools and hospitality organizations (lodges, resorts, hotels). Solutions are accurately customized to client needs and last for a long time. The majority of solar components come from Europe and US.



Technology	Solar kits, solar home systems, solar micro/mini grids, solar thermal, PV appliances
Business Area	Sales, parts and components, contracting, planning, project development, installing, education, turnkey solutions, consulting
Looking for	Joint venture, identifying technology supplier, access to finance, turnkey solutions, solar power solutions for my own electricity consumption, policy support

#### Network Civil Eng. Contractors Ltd. (Uganda)

*website to be confirmed*

Technology	Mini/small hydro power
Business Area	Contracting, project development
Looking for	Joint venture, identifying technology supplier

#### New Sun Limited (Uganda)

[www.newsunltd.co.ug](http://www.newsunltd.co.ug)

New sun ltd is a private registered liability company with the registrar of companies in Uganda and has been in operation since 2005. Having undertaken a number of extensive contracts for locals, private companies, NGOs, and government projects in Uganda and some neighboring countries, they have technical experience along with a combination of various staff to carry out any sort of work in their field. They provide affordable, clean and sustainable solar power to a wide range of applications. They deal in exclusive design, procure, supply, installation and maintenance of solar, back-up systems and power protection equipment.



Technology	Solar home systems, solar micro/mini grids, hybrid micro/mini grids, PV appliances
Business Area	Sales, services, contracting, planning, system operating, installing, consulting
Looking for	Identifying technology supplier, planning/project development, distribution, turnkey solutions

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### Company Profiles (Cont'd.)

#### Reimcon Engineers (Uganda)

*website to be confirmed*

Technology	Mini/small hydro power, wind power development
Business Area	Contracting, project development, consulting
Looking for	Joint venture, access to finance

#### Solantis Solar Ltd (Uganda)

[www.solantis.eu](http://www.solantis.eu)

Solantis Solar is a provider of solar home systems in Uganda under Austrian management and ownership. They are operating through their own branch network as well as distributors. They are looking for potential investors interested in a foothold in the Ugandan market or promising products to distribute through their channels.



Technology	Solar kits, solar home systems, PV appliances
Business Area	Sales, parts and components, contracting, planning, finance, installing
Looking for	Joint venture, identifying technology supplier, distribution, access to finance

#### Solar Today Uganda LTD (Uganda)

[www.solartoday.co.ug](http://www.solartoday.co.ug)

Solar today is a social and asset financing Enterprise established to answer the market demand for affordable high quality solar systems and with an innovative modular product range (30WP - 1000WP) that is distributed through our branch networks, our solar systems comes with 12 to 24 month credit facility, 24 month free service.



Technology	Solar home systems, payment/metering, PV appliances
Business Area	Sales, contracting, finance, installing
Looking for	Joint venture, identifying technology supplier, planning/project development, access to finance

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### Company Profiles (Cont'd.)

#### SUNSET Energietechnik GmbH (Germany)

[www.sunset-solar.com](http://www.sunset-solar.com)

SUNSET Solar Energietechnik is a German manufacturer for solar modules and thermal collectors with BOS components since 1979. They provide mainly system solutions starting with small units up to industrial power plant size to their customers world wide. They are active in Africa for over 30 years. Along with the German made products, they offer engineering, installation support and training programs.



Technology	PV, solar-thermal, pico PV, PV appliances, small wind
Business Area	Installer, planning, sales, parts and components
Looking for	Dealers, project developers, owners in tourism industry, hospitals, beverage + food industry, access to finance

#### Trama TecnoAmbiental (TTA) (Spain)

[www.tta.com.es](http://www.tta.com.es)

Technology	PV, mini grid
Business Area	System operator, education, consulting, contracting, services, planning, project development
Looking for	Potential business partners, local developers, access to finance

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**Company Profiles (Cont'd.)**

**UltraTec (U) Ltd (Uganda)**

[www.ultratecworld.com](http://www.ultratecworld.com)

**UltraTec** is a Professional Private Company established in 1999 to serve the needs of the growing Energy and Energy Efficiency solutions for all major sectors in the region in terms of supplying appropriate Technologies, Consultancies, Audits and Services. The company represents international Brands, which has ensured that the products and services offered are of the best performance and high quality standards. UltraTec is an ISO9001:2008 Quality Certified Company



Technology	Mini/small hydro, solar kits, solar home systems, hybrid micro/mini grids, solar-thermal, payment/metering, PV appliances, captive power generation for own use, surge and lightning protection, power conditioning and transformers, energy audits, energy efficiency
Business Area	Sales, parts and components, services, contracting, planning, project development, consulting
Looking for	Joint venture, identifying technology supplier, planning/project development, production, distribution, contracting/ subcontracting, access to finance, after sale service and O&M, policy support

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