

Invitation: Training for RE Developers

“Overcoming Barriers to Access EU Funding”

27-28 November 2019 @ Radisson Hotel Lusaka

BACKGROUND

GET.invest is a European programme that aims at mobilising investments in decentralised renewable energy projects. The programme works across different market segments of decentralised renewables, such as small on-grid independent power producers (IPPs), commercial and industrial power, mini-grids, small stand-alone solar systems including solar home systems.

GET.invest, supported by the EU Delegation to Zambia, is organising a **free-of-cost training session for local and international renewable energy developers and businesses in Zambia**. The focus of the training is to better prepare entrepreneurs for applications to the various European funding instruments operating in Zambia.

WHAT WILL THE TRAINING BE ABOUT?

The training session will focus on “how to develop a successful funding proposal”. The program will provide an overview on the various established financing instruments in Zambia and their access modalities. Furthermore, it will cover best practices of proposal design in structure and content.

GET.invest is supported by



HOW IS THE TRAINING ORGANISED?

The program will be split between a plenary session that will focus on the basics of proposal writing. This will be followed by one and a half days of 90 minutes one-on-one coaching sessions. During these sessions, entrepreneurs will be able to specifically discuss their ongoing projects with our finance experts and identify challenges for access to funding.



WHO SHOULD PARTICIPATE?

Any renewable energy developer or business that has a general interest in applying for European funding instruments in Zambia, such as Electrifi, IAERP, GET.FIT or the Beyond the Grid Fund.



Special focus will be put on the situation of off-grid projects and businesses as these often face more substantial challenges in accessing funding.

WHO WILL CONDUCT THE TRAINING?

GET.invest has mobilised two of his Senior Experts from the GET.invest Finance Catalyst Team to conduct the training. Both experts have more than a decade of experience in investing in renewable energy projects and are perfectly placed to support participants towards making successful project pitches to investors.

HOW TO APPLY?

The training is open to all renewable energy companies with ongoing or planned projects in Zambia. However, given that only a limited number of slots are available for participants, a brief application process will be used to identify the candidates with the highest need and relevance. Please fill out the attached questionnaire in order to maximise your chances of being selected. All submitted information will only be reviewed by our trainers and will be treated confidential. **Please submit the completed questionnaire to zambia@get-invest.eu by 13 November.**

AGENDA/PROGRAM

Day 1: 27 November 2019

09:00 – 14:00 **Plenary Session for all participants**

- Overview of Funding Instruments
- Format and Language of Proposals
- Necessary Content and avoidable Mistakes

14:00 – 17:30 **1-on-1 Sessions with Experts**

Day 2: 28 November 2019

09:00 – 17:30 **1-on-1 Sessions with Experts**

CONTACT

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