



# GET.invest Results Deck

January 2026

GET.invest is co-funded by



Ministry of Foreign Affairs of the Netherlands



# Introduction

**Energy** is a key driver of development, economic growth and social services; it is essential for sustainability, progress and stability, and it represents enormous opportunities for partnerships and investment.

Evolving political priorities are reshaping energy policies and investment strategies. With public resources increasingly constrained, they must be used strategically to catalyse private sector engagement, ultimately unlocking investment and amplifying impact.

**GET.invest** is the leading European programme for energy project preparation and investment readiness support, with a ten-year track record. We deliver in cooperation with many partners as part of a broader ecosystem of solutions.

This **Results Deck** showcases GET.invest and its key achievements in 2025, demonstrating how we are leveraging donor support to catalyse energy investment and advance energy market development.



Clients from our portfolio

**ENERTRAG, South Africa**  
Clean energy from wind and solar power  
Investment sought: €1.4 billion

# The access to finance challenge

Systemic barriers to clean energy investment persist. While there is broad consensus that private sector engagement and private capital are essential, the gap between supply and demand for finance remains—and may even be widening. This is exacerbated by shifting political priorities and ongoing economic volatility.

At the same time, the clean energy landscape is becoming more complex. Projects and firms require financing solutions that match their needs, while the financial ecosystem itself is evolving: new funds are emerging, mandates are shifting, and risk appetite is declining. Early-stage capital has become even scarcer.

In this context, the role of a publicly funded, neutral broker and accelerator is more critical than ever. GET.invest is adapting in response—expanding its offering with complementary services such as [EDGE Finance](#) and [Prospect](#), and strengthening its position as an independent platform for finance-enabling technical assistance.



**USD 23 billion**  
are needed annually to  
achieve universal  
electrification by 2035\*

**USD 4 billion**  
are needed annually to  
achieve universal  
access to clean  
cooking by 2040\*

# Our mission & set-up

## The GET.invest mission

At GET.invest, we are closing the gap between finance supply and demand. We aim to increase the number of viable energy companies and projects, enabling and accelerating access to the most suitable international or domestic finance, and reducing transaction costs across the board, thereby **increasing the scale and pace of investments**.

This way, we are contributing to climate and development objectives, to advancing access to clean, reliable and affordable energy for industrial, commercial and residential consumers, and to leveraging investment, partnerships and trade opportunities.

- A leading European programme **mobilising investment in clean energy** in partner countries.
- A **leading facility** for access to finance, embedded in a large partnership and cooperation network.
- Co-funded by the **European Union, Germany, Norway, the Netherlands, Sweden and Austria**, implemented by Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH and hosted on the multi-donor platform GET.pro.

# Finance Access Advisory

To bridge the access-to-finance gap, GET.invest provides flexible and tailored advisory services, supporting clean energy projects and companies to become investment ready and access the financing they need.

Through our two advisory facilities - the Finance Catalyst and the Finance Readiness Support - our expert teams work with projects and companies across all ticket sizes, covering the entire spectrum of clean energy business models.

## Service Portfolio

Business Development



Business strategy, operational management, human capital, digitalisation & data

Investment Strategy



Birds'-eye view and advice on the necessary steps of project development

Structuring



Advising on business & financing models, incl. studies and legal support

Finance Access



Identifying and linking to suitable financing sources

Transaction



Supporting contractual negotiations up to financial close

Post-Investment



Securing long-term impacts, addressing default risk and financial challenges

**1** - click [online application](#), easy to complete & open 24/7



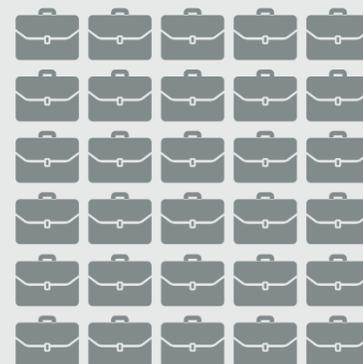
# The GET.invest Finance Catalyst

Since 2016, the GET.invest Finance Catalyst has been providing on-demand, 'honest broker' financial advisory to clients across countries, market segments and ticket sizes. To deliver quality support in connecting projects and companies to financiers, the facility leverages high-profile financing expertise, credibility and track record.

**10** year track record of supporting projects and businesses in successfully raising finance

**30+**

expert advisors working as an integrated deal team



Stories from our portfolio

**Green Hydrogen Fertiliser Company, Uganda**

Large-scale green hydrogen fertiliser

Projected investment volume: €420 million



# The GET.invest Finance Readiness Support

Many high-potential, domestic companies are not yet investment ready and get left behind in the race for scarce financing. At the same time, these companies are usually closer to end users, with particularly strong impacts on energy access as well as inclusion.

The Finance Readiness Support is a dedicated offer by GET.invest to locally owned and managed companies embarking on their first formal fundraise, building their capacities through a combination of tailored business development support and advice on access to finance.

8

leading consulting firms delivering support



Clients from our portfolio

**SunGate Solar, South Sudan**

Sustainable energy in fragile regions

Projected investment volume: €18.5 million

# Delivering concrete results

Our advisory facilities deliver tangible results across many countries, market segments and ticket sizes.

In most cases, the capital mobilised is highly catalytic, enabling our clients to achieve a growth trajectory in difficult market contexts.

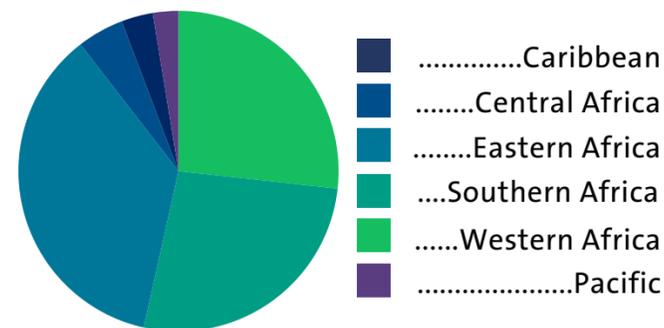
**2152** applications for support  
**658** projects and companies supported  
**275** clients in current portfolio  
**269** accepted by financiers  
**138** financial closes



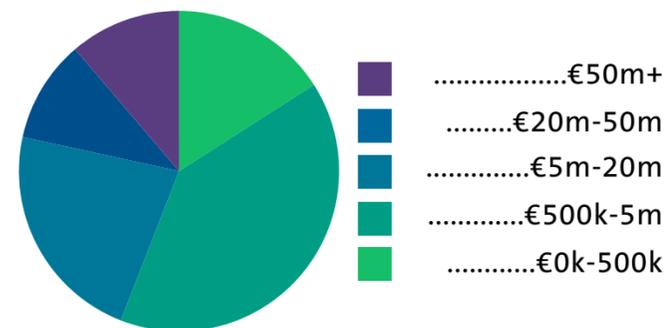
thereof least developed countries

**>47%**  
of our portfolio is women-owned/women-led\*

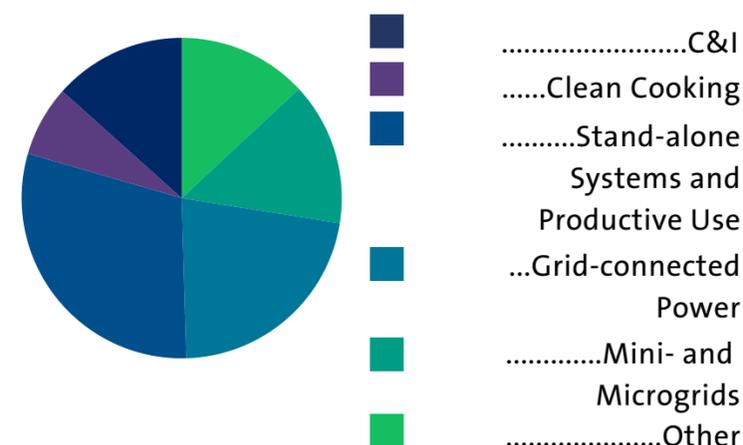
Breakdown by region



Breakdown by ticket size



Breakdown by market segment



Figures comprise Finance Catalyst and Finance Readiness Support from 2016 up until 12/2025, including the GET.invest predecessor programme RECP;  
\*according to 2X-criteria for gender-lens investment, number refers to total number of projects and companies supported

# Enabling impact at scale

GET.invest applies a rigorous monitoring framework that tracks the actual signing of financial transactions between supported companies or projects, and financiers. This ensures that our reported results represent concrete milestones, demonstrating the programme's tangible impact.

Investment volume	<b>570 million euro</b>
Expected greenhouse gas emissions reduction	<b>2.97 million tCO<sub>2</sub>e per year</b>
Expected installed capacity	<b>308 MWel</b>
Expected energy access potential	<b>7.55 million people</b>

Clients from our portfolio

**SarGas, Barbados**

Seaweed into renewable biogas and biofertiliser

Projected investment volume: €1.9 million

## Stories from our portfolio

### CleanPower Generation

#### 84 MW solar project for Guinea

Projected investment volume: €77 million

CleanPower Generation, a German clean energy company, is developing an 84 MW solar project in Guinea - the largest independent solar initiative in West Africa. The two 42 MW plants in Kankan and Siguiry will provide affordable, clean energy to over 360,000 households, support local industries and help Guinea reach 30% renewable energy by 2030.

GET.invest has supported the company since 2019, helping structure its financial model, connect with financiers and secure government agreements to enable construction. Once operational, the plants will strengthen the energy system, create skilled jobs and deliver broad economic, environmental and social benefits.



*“GET.invest helped structure the project’s finances and develop a viable model. Their expertise and support also strengthened our reputation with financiers”*

MARCUS MILLER, CEO  
CLEANPOWER GENERATION



## Stories from our portfolio

### **VITALITE Malawi**

#### Clean power, mid-sized for enterprise

Investment volume: €2 million

VITALITE Malawi is expanding clean energy access with solar home systems and mid-sized generators for small businesses, providing reliable power for shops, processors, and other SMEs. GET.invest has supported financing, legal guidance and investor outreach, helping raise capital through the Ngwee Ngwee Ngwee Fund and A2EI's Green Genset Facility.

A key enabler has been Prospect, the open-source platform developed by A2EI with GET.invest support, which automates reporting and improves portfolio visibility for investors. By using Prospect, VITALITE strengthens its data-driven operations, enhances loan management and demonstrates performance to future equity investors—supporting its next phase of growth in PAYGo financing and larger productive-use systems for SMEs.



*"GET.invest has helped close deals and, with tools like Prospect, we are using reliable data to drive energy innovation in Malawi."*

JOSHUA MCFARLAND, MANAGING DIRECTOR,  
VITALITE MALAWI



## Stories from our portfolio

### BioMassters

#### A world-first stove earns accolades and carbon credits

Projected investment volume: €2.6 million

BioMassters tackles Rwanda's reliance on charcoal and firewood, used by 93% of households, by producing clean, locally sourced wood pellets from forestry and furniture waste. The pellets reduce household costs, cut emissions and improve health outcomes, while creating green jobs and supporting sustainable development. The company has also introduced the world's first advanced tier-4 biomass gasification stove, combining innovation with local production and knowledge transfer.

GET.invest supported BioMassters with financial modelling, seed investment and a carbon credit partnership with FairClimateFund. Linking stove sales to pellets and carbon revenue keeps cooking affordable while scaling the business, with €1 million raised and a second pellet factory underway.



*"Working with the GET.invest Finance Catalyst advisors was just the support we needed to access crucial blended finance."*

CLAUDIA MUENCH, CEO, BIOMASSTERS

# Mobilising the private sector

GET.invest continues serving the clean energy sector by supporting a diverse set of activities. This includes strengthening the capacities of the private sector, and responding to the global and domestic needs of our donors and partners.

Participation at GET.invest-supported events, matchmakings and trainings remains strong, having expanded our impact and reach across new geographies and several market segments.

7

association partners

2600+

partner association members

70

capacity building & outreach activities

## Selected activities and outcomes

### Alliance for Rural Electrification

Advancing clean energy access worldwide

- [Energy Access Investment Forum 2025](#)
- [ARE Investment Academy](#)
- [3<sup>rd</sup> Industry Action Dialogue](#)
- [“Powering Industries” campaign](#)
- [African Micro-finance Week](#)
- [Renewables for Impact Campaign](#)

### Global Distributors Collective

Series of events, trainings and other activities about finance access for Last Mile Distributors (LMDs)

- [GDC Member Learning and Collaboration Event](#)
- [Knowledge Hub for GDC members](#)
- [GDC Access to Finance Accelerator](#)

### Global Wind Energy Council (GWEC)

Supporting and enabling the voice of the African wind sector

- [Africa Energy Indaba 2025](#)

### GOGLA

Empowering the off-grid sector

- [Delta 40 Energy & Mobility Scale Summit](#)
- [Blended Finance for Off-Grid Solar report](#)
- [GOGLA’s Investment Database \(2012-2024 trends\)](#)
- [Catalytic Off-grid Funders Network \(COFAN\)](#)
- [The GOGLA Pitchbook](#)

### SolarPower Europe

Building and strengthening the Europe-Africa private sector business alliance

- [Africa Energy Forum 2025](#)
- [Africa Market Outlook for Solar PV 2025-2028](#)
- [Intersolar Summit Africa 2025](#)
- [Intersolar Europe 2025](#)
- [SolarPower Summit 2025](#)
- [Renewable Energy Forum Africa 2025](#)

### Stiftung Solarenergie

Promoting local start-ups in Africa

- [Startup|Energy Energy Camps](#)

# From the grid-connected...

In order to support key initiatives of our donors and partners - such as the EU's Global Gateway, the African Single Electricity Market (AfSEM) or the Continental Power System Masterplan (CMP) - GET.invest positions its market-driven services for large-scale clean energy projects (generation, transmission) at flagship industry events.

94

events & webinars

31.7k

participants

12.5k

scheduled  
matchmaking meetings

Amongst others, these included the Africa Energy Forum 2025 (Cape Town) and the AU-EU Business Forum 2025 (Luanda). At the national level, we strengthened our cooperation with EU Delegations worldwide (notably in Ghana, Paraguay, Zambia and Zimbabwe) by contributing to their Business Fora, scouting missions and bankable pipeline generation.

Figures up until 12/2025, including the GET.invest predecessor programme RECP

EU-Zambia Lobito Corridor Business Forum 2025  
A corridor of opportunity delivering lasting prosperity.

A LOBITO  
BUSINESS  
FORUM

Global  
Gateway

European Union  
in Zambia

CIÊLA  
RESORT & SPA

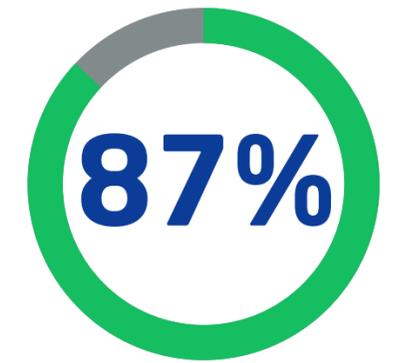
## Highlight: GET.invest at the EU Business Fora

In 2025, GET.invest supported the EU's offer to strengthen private-sector engagement across Africa by actively contributing to different EU Business Fora. For instance, GET.invest joined the clean energy track at the EU-Zambia Business Forum (12-14 November), while contributing to strategic discussions on how to accelerate investment in Africa's energy transition during the AU-EU Business Forum in Angola (24-25 November).

Copyright: Delegation of the European Union to Zambia and COMESA

# ... to the last mile

Through our continued support to energy access market players, we contributed to critical association-led activities - including trainings, sector reports, strategy papers, investment databases and deal books. By facilitating knowledge sharing and access to key resources, local companies are empowered to lead off-grid and decentralised solutions, playing a part in the global electrification upscaling efforts.



of participants are satisfied with our events



~1 in 2 meetings is expected to turn into a longer-term collaboration

84

trainings\*

1080+

people trained\*

97%

confirm their knowledge and capacities have been strengthened

\*Figures include trainings, workshops and 1:1 coaching sessions since GET.invest inception in 2019 up until 12/2025



Copyright: GIZ

*“The GET.invest Matchmaking sessions were an excellent opportunity to pitch my idea to possible investors and allowed me to interact with them, learning more about their requirements.”*

ARE ENERGY ACCESS INVESTMENT FORUM 2025 PARTICIPANT

# Finance Systems Advisory: EDGE Finance



In 2025, EDGE Finance - GET.invest's service supporting domestic financial institutions (FIs) to unlock capital for green energy - entered full-scale implementation. It expanded its activities to ten countries and engaged 17 FIs, from top-tier commercial banks to micro-finance institutions.

During the year, EDGE Finance sharpened its focus on deploying capital to green energy projects and companies by introducing existing GET.invest Finance Access Advisory clients to participating FIs, providing on-demand support for self-originated transactions and new product development across green energy market segments.

A key milestone was reached with the completion of an intensive 13-week training by a first cohort of 32 finance experts.

**10**

partner  
countries

**17**

participating  
financial institutions

**236**

professionals receiving  
training or advisory

## Highlight: I&M Bank, Rwanda

I&M Bank became the first financial institution to complete the full EDGE Finance implementation cycle. Over six months, 21 professionals participated in a series of in-person and virtual training and advisory sessions. As a result, three new green finance products were developed (focused on C&I, invoice financing and e-mobility), and a sustainability committee was established, with plans to replicate this model across I&M Group banks in Kenya, Tanzania and Uganda.

# Funding Database

GET.invest provides developers and entrepreneurs with the information needed to inform their market entry. This includes the Funding Database, a comprehensive source of financing instruments to help those seeking capital to navigate the complex landscape of available opportunities, compare offers and get information about the requirements of financiers.

GET.invest also develops different knowledge products to share with policymakers, partners and peers.



Market Insights



Funding Database



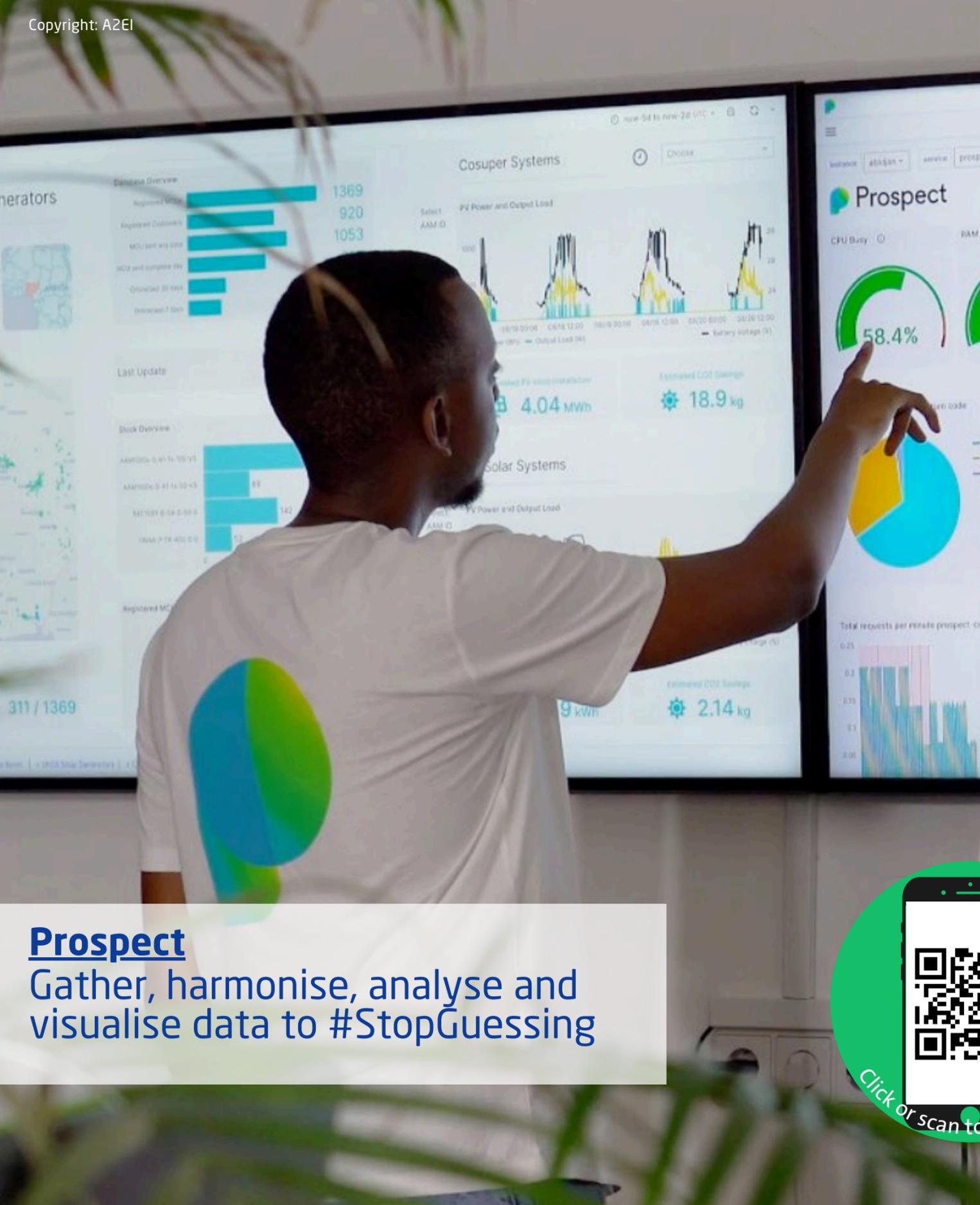
**177k+**

visitors to GET.invest's market and funding information online

Figures up until 12/2025 including the GET.invest predecessor programme RECP



**The GET.invest Funding Database**  
An up-to-date list of 300+ financing instruments for clean energy projects and companies



# Prospect: data driving energy access and investment

In 2025, Prospect was certified as a **Digital Public Good** by the Digital Public Goods Alliance (DPGA) - affirming its status as an open, privacy-aligned platform driving progress towards the Sustainable Development Goals. In this way, Prospect reinforces Europe's leadership in open-source digital monitoring, reporting and verification (dMRV) for energy and climate projects and programmes.

Since its launch in 2022, the platform has tracked over 2.4 million devices across 266 organisations in 21 countries, supporting programmes that have mobilised more than €155 million in clean energy investment.

**Prospect**  
Gather, harmonise, analyse and visualise data to #StopGuessing



**2.4m+**  
devices connected

**266**  
organisations

**€155m**  
funding mobilised

# Visibility and reach

## Making our services visible and accessible

As a leading solutions provider in the clean energy sector, integrated into a large partner network, GET.invest leverages convening power and reach to achieve visibility at scale for the programme, its offering and its contributors.

Strategic communication is at the heart of our work. We bring our content in front of key actors via a variety of channels and reach a continuously growing audience in both EU and partner countries.

## Our visibility

**387** mentions in national and sector media

**380** mentions in external newsletters

## Our reach



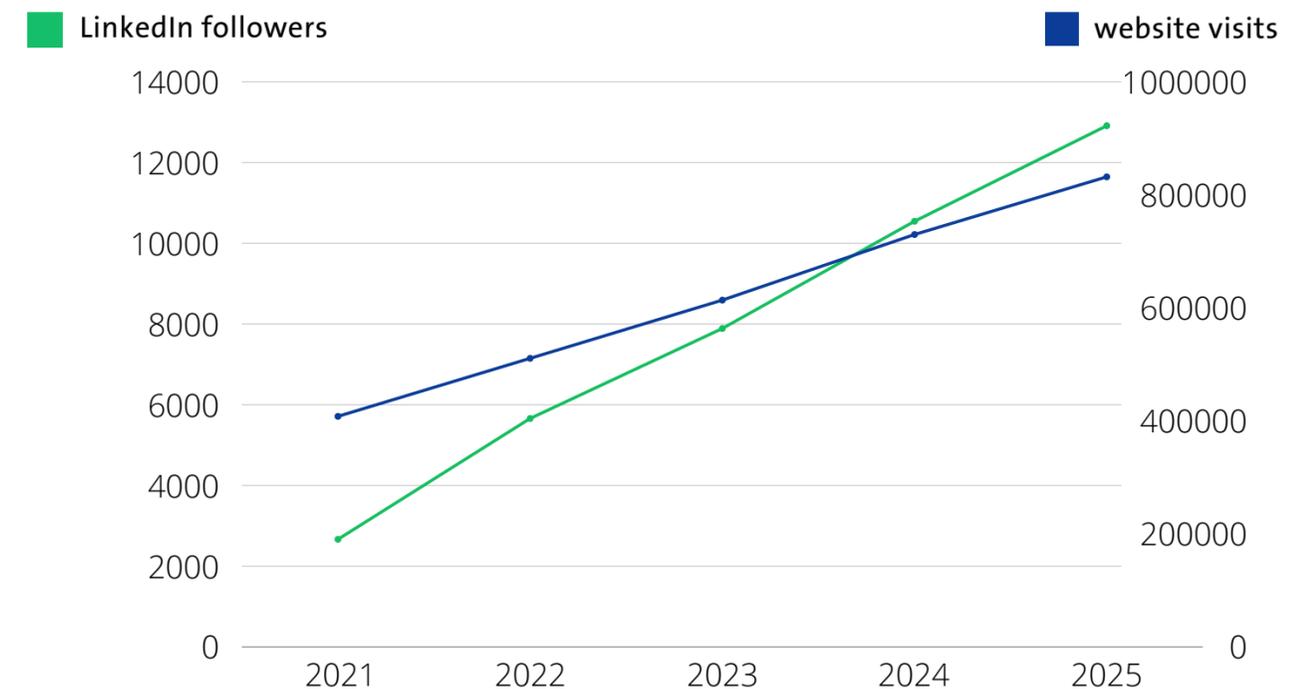
**816k**

website visits



**13k**

LinkedIn followers



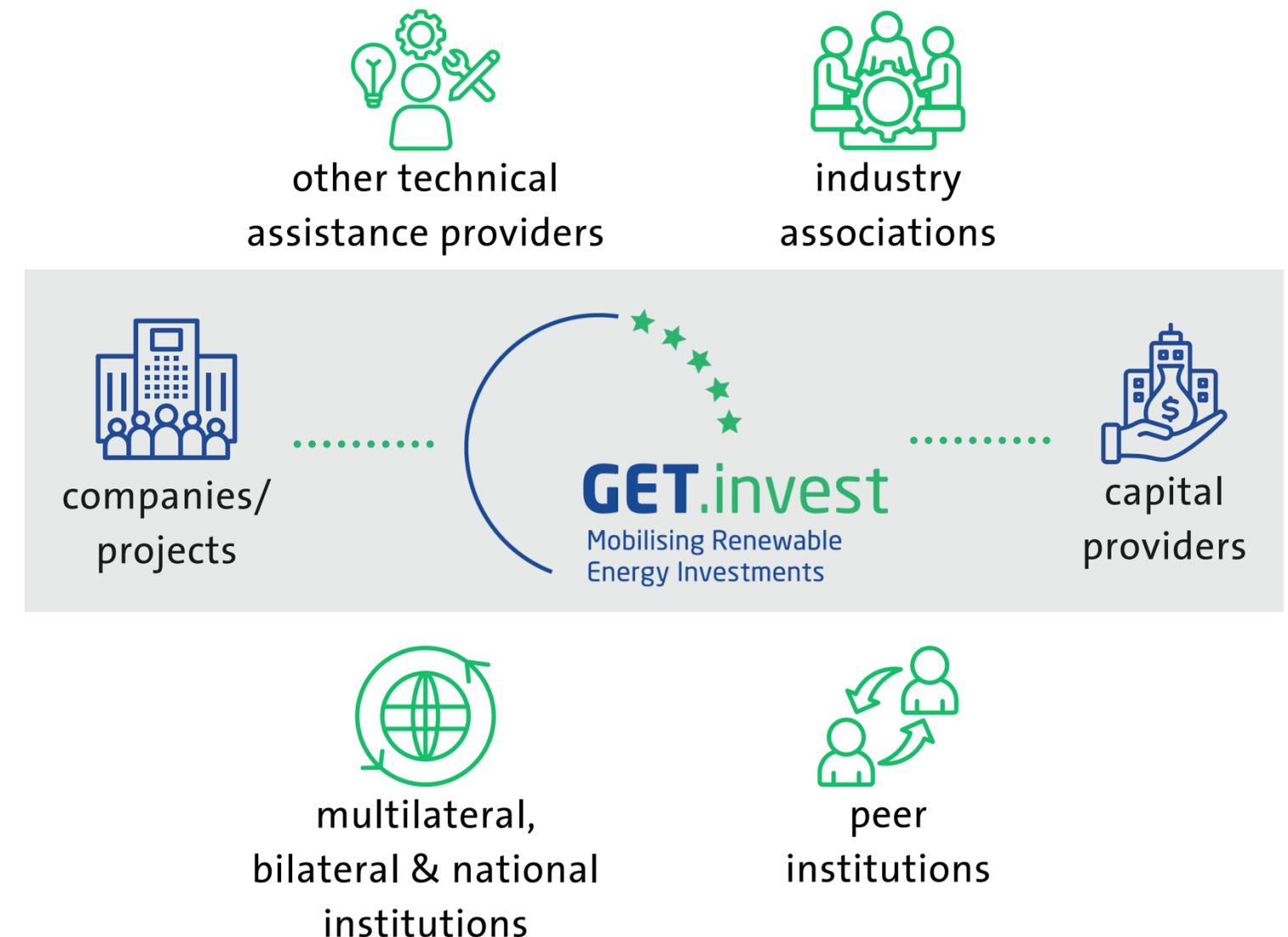
# Forging partnerships to maximise impact

GET.invest delivers impact by anchoring its services within a vast network of partners. As a Team Europe instrument contributing to the Global Gateway strategy, we align political priorities with private sector needs - collaborating with industry associations, financiers and peer initiatives to build sustainable energy markets and unlock investments at scale.

## 2025 highlights

- Building partnerships with the European Fund for Sustainable Development Plus (EFSD+) instruments to accelerate investments under the EU Global Gateway.
- Cooperating with strategic alliances such as the Accelerated Partnership for Renewables in Africa (APRA), the African Continental Power System Masterplan (CMP), the ASCENT programme or Mission 300.
- Empowering the private sector voice by supporting major industry associations to deliver member services and advocacy.

## The ecosystem of GET.invest partnerships



# Responding to the needs of regional markets

While GET.invest is a global programme, it can also tailor its services to selected geographic energy markets. Such country or regional windows are designed on demand, based on country-specific funding or regional mandates and priorities, and delivered in close coordination with, in particular, the EU Delegations, embassies, national donor programmes and other partners.



GET.invest Mozambique (launched in 2019)



GET.invest Burundi (operative 2021-2023)



GET.invest Eswatini (operative 2022-2024)



GET.invest Lesotho (launched in 2023)



GET.invest Nigeria (launched in 2024)



GET.invest Zimbabwe (launched in 2025)

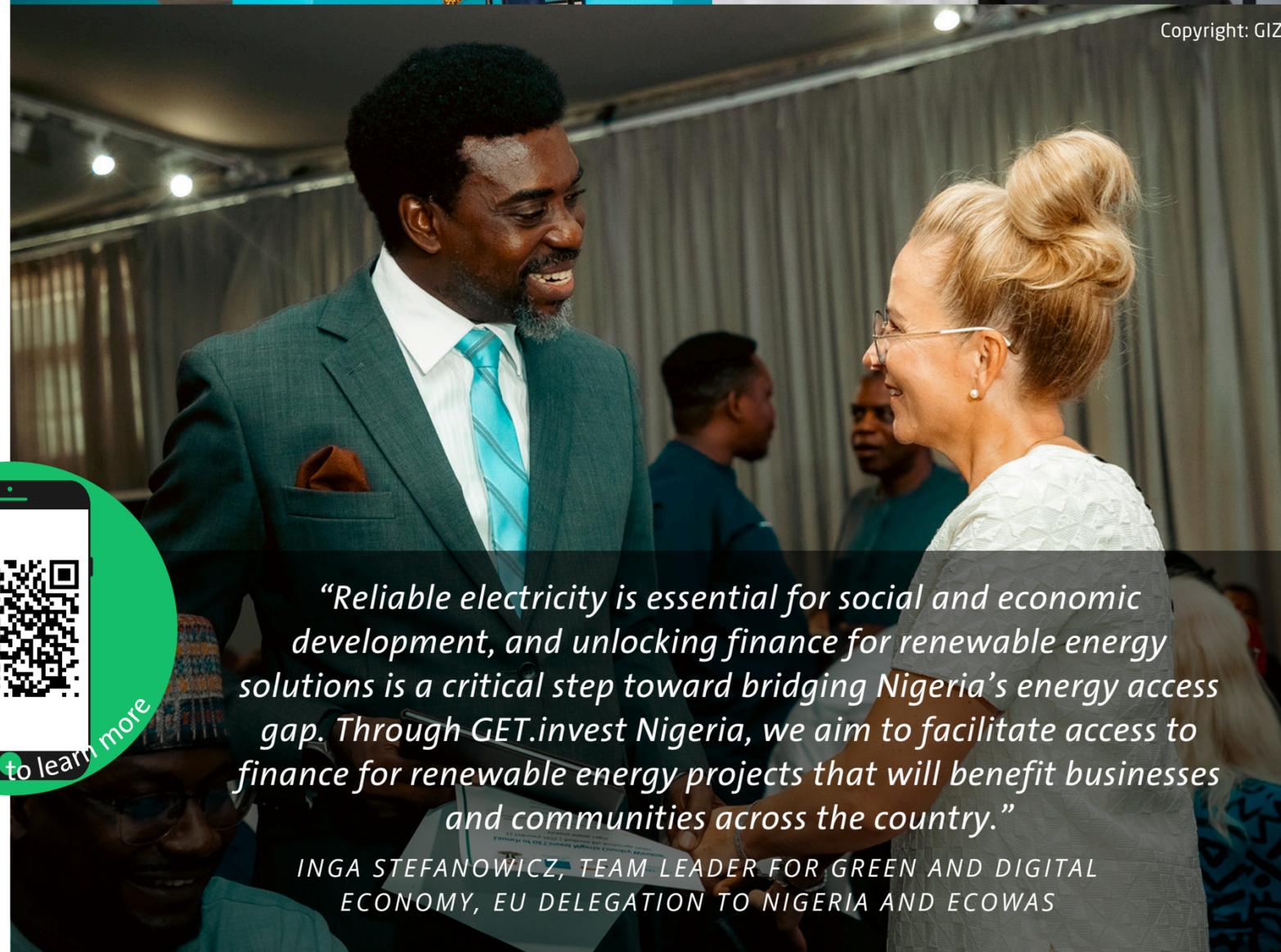


GET.invest in the Caribbean

GET.invest in the Pacific



Copyright: ARE



Copyright: GIZ



*“Reliable electricity is essential for social and economic development, and unlocking finance for renewable energy solutions is a critical step toward bridging Nigeria’s energy access gap. Through GET.invest Nigeria, we aim to facilitate access to finance for renewable energy projects that will benefit businesses and communities across the country.”*

INGA STEFANOWICZ, TEAM LEADER FOR GREEN AND DIGITAL ECONOMY, EU DELEGATION TO NIGERIA AND ECOWAS

## Stories from our portfolio

### Hirundo Energy

#### The windy ridge that could power 15% of Lesotho

Projected investment volume: €90 million

Hirundo Energy is developing Lesotho's first large-scale wind farm near Mohale's Hoek, with 12 turbines generating 140 GWh annually—enough to cover 15% of the country's electricity demand. The mountaintop site harnesses strong winds and will provide affordable, local zero-emission power, reducing dependence on imported coal and gas.

GET.invest has supported Hirundo Energy with financial modelling, investor introductions, legal guidance and environmental and technical advice, helping make the project bankable. With the meteorological mast, ESIA and a future power purchase agreement in place, the wind farm is set to strengthen Lesotho's energy system and accelerate the country's shift to clean energy.

*“As we move forward toward raising investment, we know we are working with a wealth of expertise.”*

JACOB DEMEYER, MANAGING DIRECTOR,  
HIRUNDO ENERGY



Click or scan to learn more



## Stories from our portfolio

### Enteria

#### Unlocking Mozambique's solar power

Projected investment volume: €6.2 million

Enteria has been active in Mozambique since 2009 and in 2023 launched the country's first commercial solar rooftop project on Maputo's Novare Matola Mall, in partnership with South Africa's Novare. With a new regulation allowing private producers to sell to the grid, Enteria plans to expand the 2.5 MW project to 10 MW at Matola Industrial Zone, supplying beyond the zone's needs and showcasing commercial solar potential.

GET.invest supported Enteria with lease and power purchase agreements, business model structuring and investor introductions. With €1.25 million in equity mobilised—20% of the €6.25 million needed—the project is approaching bankability, laying the foundation for expanded rooftop solar and a broader portfolio across Mozambique and other african countries.



*“Our solar expertise works well in Mozambique, but we needed help with local regulations and finance, and GET.invest has been a trusted partner”*

MARC-OLIVER BRUCKHAUS, MANAGING DIRECTOR,  
ENTERIA

## Stories from our portfolio

Kenya

### The green promise of e-methanol



Green Hydrogen

Burundi

### Burundi's first non-diesel IPP



Grid-connected Power

Uganda

### Revving up Uganda's new two-wheelers



E-mobility

## SOWITEC Kenya

### The green promise of e-methanol

Projected investment volume: €33 million

SOWITEC Kenya plans to replace methanol imports with locally produced, carbon-neutral e-methanol in Nakuru County, using green hydrogen and CO<sub>2</sub> from geothermal waste. The €33 million facility aims to demonstrate large-scale production, drive regional adoption and serve as a model for sustainable fuels across Africa.

GET.invest has supported SOWITEC Kenya with transaction advisory, pitch deck improvements and introductions to financiers, including development banks and grant providers. Legal and utility agreements were reviewed with GET.invest guidance.

*"Power-to-X is at the forefront of green technology, and financing it is complex. GET.invest is the advisor we need, with the knowledge and networks."*

CATHERINE IRURA, MANAGING DIRECTOR  
SOWITEC KENYA



Click or scan to learn more

Discover all GET.invest stories



# Striving for cross-cutting development impacts

Energy has a nexus role and drives social, economic and human development across different impact areas. Through our work, we contribute to this by helping impact-driven projects and companies access finance, by supporting associations and by creating partnerships with thought leaders in the sector.

*Our work is strongly tied to...*

<b>1</b> NO POVERTY 	<b>7</b> AFFORDABLE AND CLEAN ENERGY 	<b>8</b> DECENT WORK AND ECONOMIC GROWTH 	<b>9</b> INDUSTRY, INNOVATION AND INFRASTRUCTURE 	<b>11</b> SUSTAINABLE CITIES AND COMMUNITIES 	<b>13</b> CLIMATE ACTION 
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*and interlinks with...*

<b>2</b> ZERO HUNGER 	<b>4</b> QUALITY EDUCATION 	<b>6</b> CLEAN WATER AND SANITATION 	<b>12</b> RESPONSIBLE CONSUMPTION AND PRODUCTION 	<b>16</b> PEACE, JUSTICE AND STRONG INSTITUTIONS 
<b>3</b> GOOD HEALTH AND WELL-BEING 	<b>5</b> GENDER EQUALITY 	<b>10</b> REDUCED INEQUALITIES 	<b>15</b> LIFE ON LAND 	<b>17</b> PARTNERSHIPS FOR THE GOALS 

## Prado Power

Where mini-grids are hubs of productivity.

Projected investment volume: €4.4 million

### Stories from our portfolio



*Prado Power aims to place greater emphasis on women as end users, recognising how swiftly women embraced solar-powered business opportunities to address their longstanding disadvantages in access to land and other assets.*

EXCERPT, PRADO POWER SUPPORT STORY

# Powering inclusive growth

To meet global climate and development goals, we need to deliver on both scale as well as inclusivity. At GET.invest, we drive gender equity in clean energy by expanding access to finance and fostering inclusive business models.

### Mainstreaming and tracking gender across our activities and set-up

We aim to integrate a gender perspective in the preparation, design, implementation and monitoring of all our activities while strengthening our own capacity to advance gender mainstreaming; to achieve this, we work alongside gender experts from [Distill Inclusion](#).

### Supporting access to finance for women entrepreneurs and high-impact businesses

- At least 47% of our portfolio companies are women-owned. We strive for more by supporting targeted capacity building and mobilisation efforts through our partners.
- Via the GET.invest Finance Readiness Support, we support companies on their own inclusion journeys: advising on the development of HR policies, strategising on inclusive business models or creating linkages to gender-lens investors.
- Through the GET.invest EDGE Finance service, we work on increasing the capacity of domestic financiers to identify gender impact opportunities in clean energy investments.





# Contact us



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[www.get-invest.eu](http://www.get-invest.eu)



[@GET.invest](https://www.linkedin.com/company/get-invest)

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